

PortfolioEssentials

Investment Options Booklet

PortfolioEssentials Personal Super Plan

PortfolioEssentials Pension Plan

The distributor of PortfolioEssentials is IOOF Alliances Pty Ltd.

The Administrator of PortfolioEssentials is BT Portfolio Services Ltd.

The issuer of PortfolioEssentials is:

BT Funds Management Limited

ABN 63 002 916 458

Level 20, 275 Kent Street

Sydney NSW 2000

Ph: 1300 657 010

Date issued - 01 July 2019

About this Investment Options Booklet

This is the Investment Options Booklet for the SuperWrap Personal Super Plan and SuperWrap Pension Plan ('SuperWrap'). SuperWrap is part of the super fund known as Retirement Wrap ABN 39 827 542 991.

The issuer of SuperWrap and trustee of Retirement Wrap is BT Funds Management Limited ABN 63 002 916 458 AFSL 233724 ('BTFM', 'we', 'us', 'Trustee').

Before applying for SuperWrap Personal Super Plan or SuperWrap Pension Plan, it is important that you consider the Product Disclosure Statement ('PDS') and the Additional Information Booklet ('AIB') for SuperWrap. The PDS and the AIB are available free of charge from you adviser or can be accessed via investorwrap.com.au.

Please refer to the 'Managed Investments Fees & Costs List' document for information about Managed Fund and **Exchange Traded Fund** fees and costs. This document is available within the 'Products & Research' section of the Desktop.

General Advice Warning

The information in this Booklet is general information only and does not take into account your individual objectives, financial situation or needs. Consequently, before acting on the information, you should consider whether it is appropriate for you in light of your objectives, financial situation and needs.

To obtain advice or more information about SuperWrap or the investments offered through SuperWrap, you should speak to an Australian financial services licensee or an authorised representative.

Eligibility

SuperWrap is only available to investors who receive the PDS in Australia and where applicable, have an Australian licensed or authorised adviser who is registered to distribute SuperWrap. The Trustee and the Administrator may at their discretion refuse to accept applications from particular persons or classes of persons.

Investment in SuperWrap

The Trustee and the Administrator are subsidiaries of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). Apart from any interest investors may have in underlying bank accounts held at Westpac through their SuperWrap Cash Account or Westpac securities acquired through SuperWrap, an investment in SuperWrap is not an investment in, deposit with, or any other liability of Westpac or any other company in the Westpac Group. Investments in SuperWrap are subject to investment risk, including possible delays in payment of withdrawal proceeds and income payments, and loss of principal invested. None of the Trustee, Westpac or any other company in the Westpac Group stands behind or otherwise guarantees the capital value or investment performance of Retirement Wrap or any investments in SuperWrap.

Consent to be named

The Administrator and the Distributor have given and not withdrawn their consent to the disclosure documents containing information referable to them in the form and context in which that information appears. They have not issued or caused the issue of the disclosure documents and are not responsible for any other statements in the disclosure documents which are not referable to them.

About the Investment options

The Investment Options Booklet contains information on the investment strategies available within SuperWrap, and the range of investment options within each strategy that are available for your SuperWrap account.

The investment options available in SuperWrap include wholesale managed funds and listed securities.

This Investment Options Booklet includes general information about each type of available investment strategy, and the following specific information on each available managed fund investment option:

- # managed fund name
- # fund manager
- # APIR code
- # SRM Risk Band
- # Investment Holding Limit
- # Limit Buffer.

The specific information on each listed security investment option includes the:

- # security name
- # ASX code
- # Investment Holding Limit
- # Limit Buffer.

Before investing in any investment option in SuperWrap, it is important that you understand the features of that specific investment option. If you are considering a particular managed fund or listed security you should ensure you read and understand:

- # the Product Disclosure Statement or relevant disclosure document and Product Profile for the managed fund or
- # the relevant Listed Security Profile for the listed security
- # the 'Managed Investments Fees & Costs List' document.

You have a right to receive these current disclosure documents free of charge and on request from your adviser or us.

Before investing you should also refer to the SuperWrap PDS and Additional Information Booklet for further information on the key features of the investment options.

Investment strategies

SuperWrap provides a range of diversified managed, sector specific managed and sector specific direct investment strategies for you to choose from. Each investment strategy then offers a number of investment options that fall within that strategy. All of the strategies (except the sector specific direct investment strategies) are invested in managed funds.

Each investment strategy has an investment objective that covers the aim of the investment strategy, how it is normally invested and the type of investor for whom it is intended to be suitable.

Your adviser can help you to determine which investment strategy is right for you and they can also help you to select the appropriate investment options within that strategy.

In the descriptions of the diversified managed investment strategies set out in this Investment Options Booklet, indicative asset allocation ranges are provided. These provide a guide to how the assets of most of the managed funds within the relevant

strategy will normally be invested by the fund manager. These indicative ranges are provided for guidance only and some fund managers may invest the assets of a particular managed fund in a way that falls outside of these ranges periodically while still maintaining the same strategic investment objective.

The Trustee may change the investment strategies and the investment options made available in SuperWrap at any time. If the Trustee removes an investment option that you are invested in, you will be notified and your balance in that option may be transferred to your Cash Account.

Important information

Your investment in SuperWrap is not guaranteed. The value of your investment can rise and fall depending on the investment returns achieved by the investment options you select. In participating in SuperWrap, you (and your representative, if you have appointed one) are solely responsible for selecting the investment options in which you invest. The Trustee and the Administrator are not responsible for the investment options you decide to invest in and are not liable for any loss or damage you may incur as a result of you deciding to invest in, or withdraw from, a particular investment option.

Note: investment returns can be volatile and past performance is not a reliable indicator of future performance.

Investment Holding Limits and Limit Buffers for investment options

The Trustee imposes certain limits on the amount of your account that may be invested in listed security investment options, certain managed fund investment options and across the range of investment options available under the alternative asset fund investment strategy.

Where an Investment Holding Limit applies, if at any time the value of your investment in the investment option, or across the investment strategy, as a percentage of your account exceeds the Investment Holding Limit, you will not be permitted to purchase any further holdings in that investment option or investment strategy until such time as the value of your holdings, as a percentage of your account moves below the Investment Holding Limit.

Monitoring of Investment Holding Limits - Notification where holding exceeds Investment Holding Limit plus Limit Buffer

Each quarter the Trustee will monitor your account to ensure that the value of your holding, in any investment option or across any investment strategy where an Investment Holding Limit applies, does not, as a percentage of the total value of your account, exceed the Investment Holding Limit plus the Limit Buffer for the investment option or investment strategy.

If at any of these times the value of your holding does exceed the Investment Holding Limit plus the Limit Buffer, you or your adviser will be notified by the Trustee.

The applicable Investment Holding Limit and Limit Buffer for each investment option are set out in the tables of investment options in this Investment Options Booklet.

Standard Risk Measure

The Standard Risk Measure is based on industry guidance to allow investors to compare investment options that are expected to deliver a similar number of negative annual returns over any 20 year period.

The Standard Risk Measure is not a complete assessment of all forms of investment risk, for instance it does not detail what the size of a negative return could be or the potential for a positive return to be less than an investor may require to meet their objectives. Further, it does not take into account the impact of administration fees and tax on the likelihood of a negative return.

Investors should still ensure they are comfortable with the risks and potential losses associated with their chosen investment option/s.

The Standard Risk Measure is general information only and does not take into account your personal financial situation or needs. You may wish to consult a licensed financial adviser to obtain financial advice that is tailored to suit your personal circumstances.

Risk Band	Risk Label	Estimated number of negative annual returns over any 20 year period
1	Very low	Less than 0.5
2	Low	0.5 to less than 1
3	Low-medium	1 to less than 2
4	Medium	2 to less than 3
5	Medium-high	3 to less than 4
6	High	4 to less than 6
7	Very high	6 or Greater

Investment Strategies and Objectives

Diversified managed investment strategies

Growth

Standard risk measure	Risk bands 6-7 (High to very high)
Time frame	Recommended for five years or more
Investment objective	To provide investors with growth over rolling five year periods through higher exposure to growth assets such as shares and property, with some fixed interest and cash investments. Funds in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative.
Indicative ranges	Growth assets 70% - 100% Defensive assets 0% - 30%

Balanced

Standard risk measure	Risk bands 3-5 (Low-medium to medium-high)
Time frame	Recommended for five years or more
Investment objective	To provide investors with growth over rolling five year periods through a balanced exposure to growth assets (such as shares and property) and income producing assets (such as fixed interest and cash investments). Funds in this strategy will suit investors who want a balanced exposure to growth and income producing assets and accept that returns over the short term will fluctuate and may even be negative.
Indicative ranges	Growth assets 40% - 70% Defensive assets 30% - 60%

Conservative

Standard risk measure	Risk bands 1-2 (Very low to low)
Time frame	Recommended for three years or more
Investment objective	To provide investors primarily with income and also some growth over rolling three year periods through an investment portfolio consisting mainly of fixed interest and cash investments, but which normally will also have some exposure to growth assets such as shares and property. Funds in this strategy will suit investors who prefer a higher exposure to income producing investments, while having limited exposure to growth investments and accept that returns over the short term will fluctuate and may even be negative.
Indicative ranges	Growth assets 0% - 40% Defensive assets 60% - 100%

Sector specific managed investment strategies

Australian shares

Standard risk measure	Risk bands 6-7 (High to very high)
Time frame	Recommended for five years or more
Investment objective	To provide investors with growth to the value of their investments over rolling five year periods primarily through exposure to Australian shares in a variety of market sectors. Within this strategy funds may have a specific focus such as smaller companies or employ internal leverage. Funds in this strategy will suit investors who want to grow the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative.

International shares

Standard risk measure	Risk bands 6-7 (High to very high)
Time frame	Recommended for five years or more
Investment objective	To provide investors with growth to the value of their investments over rolling five year periods primarily through exposure to shares from around the world (including Australia), in a variety of countries, geographical regions and industry sectors with no limit on the amount that can be invested in any one country, sector or region. Within this strategy funds may have a specific focus such as smaller companies or employ internal leverage. Funds in this strategy will suit investors who are seeking to invest in international share markets through a managed investment vehicle and who accept that returns over the short term will fluctuate and may even be negative.

Property securities

Standard risk measure	Risk bands 5-7 (Medium-high to very high)
Time frame	Recommended for five years or more
Investment objective	To provide investors with income and some growth to the value of their investments over rolling five year periods through exposure primarily to property related listed securities in Australia and New Zealand and/or global property related listed securities. Funds in this strategy will suit investors who want mostly income returns while maintaining some growth in the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative.

Global REITs

Standard risk measure	Risk bands 4-6 (Medium to high)
Time frame	Recommended for five years or more
Investment objective	To provide investors with growth to the value of their investments over rolling five year periods through exposure primarily to property related listed securities around the world(excluding Australia). Funds in this strategy will suit investors who want to grow the value of their investments over the long term and accept that returns over the short term will fluctuate and may even be negative.

Direct property

Standard risk measure	Risk bands 4-6 (Medium to high)
Time frame	Recommended for five years or more
Investment objective	To provide investors with income and some growth to the value of their investments over rolling five year periods through exposure primarily to direct property. Funds in this strategy may have internal leverage and could experience limited liquidity due to the direct property exposure and therefore may have delays in redemptions. Funds in this strategy will suit investors who want mostly income returns while maintaining some growth in the value of their investment over the long term and accept that returns over the short term will fluctuate and may even be negative.

Australasian fixed interest

Standard risk measure	Risk bands 1-4 (Very low to medium)
Time frame	Recommended for three years or more
Investment objective	To provide investors with returns that are above inflation and cash over rolling three year periods through exposure to Australian and New Zealand fixed interest securities. Funds in this strategy will suit investors who want to maintain the value of their investment over the medium term and accept that returns over the short term will fluctuate and may even be negative.

International fixed interest

Standard risk measure	Risk bands 1-4 (Very low to medium)
Time frame	Recommended for three years or more
Investment objective	To provide investors with returns that are above inflation and cash over rolling three year periods through exposure to fixed interest securities from around the world (including Australia) with no limit on what or how much can be invested in any one country or region. Funds in this strategy will suit investors who want to diversify their investment portfolio whilst aiming to maintain the value of their investment over the medium term and accepting that returns over the short term will fluctuate and may even be negative.

Alternative asset ¹ (formerly Hedge)

Standard risk measure	Risk bands 4-7 (Medium to very high)
Time frame	Recommended for three years or more
Investment objective	To provide investors with returns uncorrelated to the direction of the share and bond markets. Funds in this strategy may not be managed to track a specific index, such as the All Ordinaries, Dow Jones or MSCI, may invest in both physical securities and derivatives and may use leverage with a clear goal to deliver an absolute return to investors. They will suit investors who are seeking uncorrelated returns and who are willing to accept greater levels of risk than traditional investment strategies.

Short term fixed interest (formerly Cash Plus)

Standard risk measure	Risk bands 1-2 (Very low to low)
Time frame	Recommended for one year or more
Investment objective	To provide investors with returns that are higher than cash over rolling one year periods through exposure to a range of cash, fixed interest securities and directly, or indirectly, in first ranking mortgages (which may reduce liquidity). Funds in this strategy will suit investors seeking returns slightly higher than those available from cash investments and want to maintain the value of their investment over the short term.

Cash

Standard risk measure	Risk bands 1-2 (Very low to low)
Time frame	Recommended for one year or more
Investment objective	To provide investors with returns that are above at call bank deposit rates through exposure to a range of short term securities, government and bank backed securities and corporate securities. Funds in this strategy will suit investors seeking high investment liquidity for short periods with a low risk of capital loss.

Sector specific direct investment strategies

Listed Australian shares

Risk return profile	High risk
Time frame	Recommended for five years or more
Investment objective	To provide investors with returns higher than fixed interest securities over rolling five year periods through exposure to a choice of listed securities on the ASX. Investments in this strategy will suit investors who want to manage their own portfolio of listed Australian securities and accept a high level of risk associated with this type of investment and the possibility of negative returns in any year.

Listed trusts (including Property)

Risk return profile	High risk
Time frame	Recommended for five years or more
Investment objective	To provide investors with growth in the value of their investment over rolling five year periods through exposure to a choice of listed property securities and investment trusts available on the ASX. Investments in this strategy will suit investors seeking to invest in listed property and investment trusts and who accept a high level of risk associated with this type of investment and the possibility of negative returns in any year.

Listed debt securities (Australian Fixed Interest)

Risk return profile	Moderate risk
Time frame	Recommended for three years or more
Investment objective	To provide investors with returns that are above inflation and cash over rolling three year periods through exposure to a choice of listed debt securities. Investments in this strategy will suit investors who want to manage their own portfolio of listed Australian debt securities and accept a moderate level of risk associated with this type of investment.

The Trustee may change the investment strategies for SuperWrap at any time. The Trustee will notify you of any such changes.

1. Some of the alternative asset investment options have characteristics that are different to other managed fund investment options. These characteristics include infrequent pricing of units (eg monthly rather than daily or weekly pricing) and possible extended delays in processing withdrawals or redemptions (eg in some cases 5 months or more depending on the liquidity of underlying assets). Before deciding to invest in an alternative asset investment option you should consult your adviser and ensure you read and understand the relevant offer document and Product Profile for the relevant alternative asset investment option.

Standard Risk Measures for Exchange Traded Funds (ETFs), Listed Investment Companies (LICs) and Listed Investment Trusts (LITs)

The Trustee has applied a Standard Risk Measure (SRM) to Exchange Traded Funds (ETFs), Listed Investment Companies and Listed Investment Trusts (together 'listed securities'). For more information on these types of listed securities please refer to www.asx.com.au.

The SRM Risk Band applicable to these listed securities is based on the underlying asset class and is generalised as follows:

Listed Security Investment Strategy	SRM Risk Band	Risk Label
Australian Shares	6 to 7	High to Very high
Listed Trusts	Refer to Investment Strategies and Objectives for individual SRMs of Listed Trusts	Very low to Very high
Listed Debt securities	3 to 6	Low-medium to High

For information on the SRM please refer to the "Your Investment Options" in the additional information booklet of the PDS.

Investment options - Managed funds

Fund name	APIR code	Fund manager	SRM Risk Band	Investment holding limit %	Investment buffer %
Australian Fixed Interest					
IOOF MultiMix Cash Enhanced Trust	IOF0091AU	IOOF Investment Management Limited	2	100.00 %	0.00 %
Australian Shares					
IOOF MultiMix Australian Shares Trust	IOF0092AU	IOOF Investment Management Limited	6	100.00 %	0.00 %
Balanced					
IOOF MultiMix Moderate Trust	UFM0051AU	IOOF Investment Management Limited	4	100.00 %	0.00 %
IOOF MultiSeries 50	IOF0254AU	IOOF Investment Management Limited	4	100.00 %	0.00 %
IOOF MultiSeries 70	IOF0090AU	IOOF Investment Management Limited	5	100.00 %	5.00 %
Cash					
IOOF Cash Management Trust - Class D	AUX0021AU	IOOF Investment Management Limited	2	100.00 %	0.00 %
WBC Term Deposit 185d 16-JAN-20 2.35%	WBC3470TD	Westpac Banking Corporation	-----	100.00 %	0.00 %
WBC Term Deposit 1yr 15-JUL-20 2.50%	WBC3471TD	Westpac Banking Corporation	-----	100.00 %	0.00 %
WBC Term Deposit 3yr 15-JUL-22 2.60%	WBC3472TD	Westpac Banking Corporation	-----	100.00 %	0.00 %
WBC Term Deposit 5yr 15-JUL-24 2.85%	WBC3473TD	Westpac Banking Corporation	-----	100.00 %	0.00 %
WBC Term Deposit 94d 17-OCT-19 2.25%	WBC3469TD	Westpac Banking Corporation	-----	100.00 %	0.00 %
Conservative					
IOOF MultiMix Capital Stable Trust	IOF0094AU	IOOF Investment Management Limited	2	100.00 %	0.00 %
IOOF MultiMix Conservative Trust	IOF0095AU	IOOF Investment Management Limited	3	100.00 %	0.00 %
IOOF MultiSeries 30	IOF0253AU	IOOF Investment Management Limited	3	100.00 %	0.00 %
Growth					
IOOF MultiMix Balanced Growth Trust	IOF0093AU	IOOF Investment Management Limited	5	100.00 %	0.00 %
IOOF MultiMix Growth Trust	IOF0097AU	IOOF Investment Management Limited	5	100.00 %	0.00 %
IOOF MultiSeries 90	IOF0255AU	IOOF Investment Management Limited	6	100.00 %	0.00 %
International Fixed Interest					
IOOF MultiMix Diversified Fixed Interest	IOF0096AU	IOOF Investment Management Limited	3	100.00 %	0.00 %
International Shares					
Candriam Sustainable Global Equity Fund	AAP0001AU	Ausbil Dexia Ltd	6	100.00 %	0.00 %
IOOF MultiMix International Shares Trust	IOF0098AU	IOOF Investment Management Limited	6	100.00 %	0.00 %